

The logo for the Builders Association, featuring a stylized 'B' composed of white geometric shapes (squares and triangles) on a dark background.

**builders
association**

**Material To
Your Business**

How Membership Would Benefit YOU



**Fast
Fact:**

The Builders Association's Partnership is the only safety program in the Chicago area endorsed and overseen by OSHA.

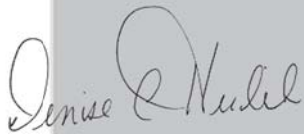
We're Delighted You're Interested In Joining Us!

As the leading trade association serving general contractors, specialty contractors and suppliers in the Chicagoland commercial construction industry, the Builders Association has a long and proud history of benefiting our members. Yet in today's hyper-competitive world, we aren't resting on our laurels.

We understand that in these times, company purchases have to be evaluated by ROI and that budgets have no room for extravagance. That's why we make certain every day that your Builders Association membership is all about assisting your business and saving you money. You can take advantage of a myriad of services and solutions that will help you navigate a rapidly changing industry.

Please take the time to read through the enclosed copy covering our variety of benefits and programs. They explain in full detail how the Builders Association is always looking out for its members. We look forward to welcoming you as our newest member very soon. If you have any questions, feel free to contact me at dherdrich@bldrs.org.

Best regards,



Denise Herdrich
Director of Membership and Labor

First Class Labor Services

On-Staff Labor Expert

We have the full-time resources to help members resolve labor issues – jurisdictional disputes, audits, union grievances, signatory issues and more – past results have saved members from hundreds of dollars to over \$200,000 per instance.

Free Legal Consultations

Members are entitled to speak with an attorney for a free 20-minute session to evaluate options and decide if further action is needed – helping you avoid unnecessary costs.

Chicagoland's Best Labor Contracts

Assigning your bargaining rights to the Builders Association gives you better terms and more provisions to protect your business investment. Contracts and wages are available to members online at all times. Our agreements:

- Give you welcome flexibility by making renewal an option, not a requirement
- Protect you from personal liability for corporate obligations
- Control the amount of risk your company faces on any project



**Fast
Fact:**

General Contractor members of the Builders Association
do over \$11 Billion in business each year.

Industry-Leading Partnerships And Resources

AGC of America

Your Builders Association membership includes Associated General Contractors of America membership and qualifies you for other benefits, such as:



- National AGC Conferences, including yearly Building, Federal and Highway Division meetings
- Eligibility to apply for national safety awards
- Email alerts with national construction news
- AGC lobbyists who advocate for your interests in Washington D.C.

Safety Partnership With OSHA

This no-cost program can save you time and money by providing advance notice of OSHA inspections, maximum



good-faith penalty reductions and the opportunity to remedy non-serious violations without citation during an inspection.

Builders Association Safety Awards

This long-running awards program lets you show current and potential clients that you're serious about safety and risk management in the workplace.

Advocacy In Chicagoland And Springfield

The Builders Association gives you a powerful voice with city and state representatives. Our established solid relationships with construction unions and community leaders can be a benefit to your business. Through our lobbyist in Springfield, we look out for the interests of the construction industry and ensure legislators see your point of view.

Affinity Benefits

We're proud to partner with a number of select programs to offer you discounts on business services. Through both our own partnerships and arrangements with the AGC, we can increase your efficiency and have a measurable impact on your bottom line. See the Membership section of www.bldrs.org for more information on cost-saving partnerships with these and many other programs:

- 401(k) Multi-Employer Plan
- Verizon Wireless
- Enterprise Fleet Services
- GradeBeam.com
- FedEx
- ENR Magazine



Bringing The Experts To You

The Builders Association's meetings and educational programs have a tradition of bringing both Chicagoland and national experts to deliver their expertise to members. In addition to our Spring Meeting in May, Golf Outing in July, Fall Meeting in September and Annual Meeting in December, we're proud to offer educational programs and webinars throughout the year at a fraction of the price members would need to pay to receive this information from other organizations or on their own.

Featured speakers in the past have included:

- AGC of America officials
- Consultants from FMI
- Mayors, Governors and other civic leaders
- Specialists in pension liability, Integrated Project Delivery, LEED, sustainability and other topics

AGC Bookstore Access

Looking for another way to bring the country's best construction minds to you? Membership in the Builders Association also includes membership in the AGC of America, which means discounted pricing on educational offerings including books, DVDs and audio conferences in the Online Store.

The Information You Need...Fast

We keep you informed on industry issues, labor updates, trends and events on a constant basis in multiple formats. Increase your efficiency and get information that could boost your bottom line by receiving:

- **The Builder Blast**, our weekly email publication
- **The Builder**, our quarterly magazine, featuring in-depth stories on industry trends, construction management topics, unique building projects and more
- **Building Chicago**, our yearly publication focusing on important industry topics, designed to appeal to those who purchase construction services.

In Cyberspace

Our website, www.bldrs.org, not only provides news, information and legislative alerts, but also several opportunities to market your business, including:

- Member profile where you can post company information, press releases, projects and more.
- Searchable member database where clients can find your business by specialty.
- Get your name seen by Chicagoland's leading players in the commercial construction industry by advertising on our website or sponsoring an event.

**Fast
Fact:**

While less than 40 percent of the Builders Association's revenue comes from annual member dues, over 90 percent of its revenue goes directly to funding member services.

Much, Much More...

Members-Only Seminars, Meetings and Workshops, providing timely and informative programs that cover today's most important topics to keep you ahead of a rapidly changing industry.



Quarterly Contractor Safety Forums, Group discussions bring safety and insurance professionals, OSHA representatives and other industry experts together to share ideas and solutions.



The Builders Foundation Golf Outing, which has raised over \$200,000 in scholarship money for students majoring in Construction Engineering or Construction Management.



We've helped Chicagoland's best contractors build the area since 1906. **What could we do to boost YOUR business?**

For more information, contact Director of Membership **Denise Herdrich** at dherdrich@bldrs.org.



Material To Your Business

www.bldrs.org

Photos courtesy of: Chicago Architectural Foundation; Chicagoland Construction Safety Council; Ron Wachter of Uncaged Photography; Paul Flentge; Andy Cole; Grace Reband.